

Sabine Storage & Operations, Inc.
Salaries and Wages

Salaries and Related Expenses	#	Assumptions	Wage Base	Monthly	Jun 2022 / May 2023 Year One	Jun 2023 / May 2024 Year Two	Jun 2024 / May 2025 Year Three
Percent Change						3.00%	3.00%
Salaries and Wages							
Owner's Compensation	2			\$ 36,667	440,004	453,204	466,800
Salaries	2			17,667	212,004	218,364	224,915
Wages							
Full-Time Employees	0			-	-	-	-
Estimated Hours Per Week		40.00					
Estimated Rate Per Hour		\$ 9.00					
Part-Time Employees	0			-	-	-	-
Estimated Hours Per Week		20.00					
Estimated Rate Per Hour		\$ 5.00					
Independent Contractors				-	-	-	-
Total Salaries and Wages	4			54,334	652,008	671,568	691,715
Payroll Taxes and Benefits							
Social Security		6.20%	\$ 102,000	3,369	40,424	41,637	42,886
Medicare		1.45%		788	9,454	9,738	10,030
Federal Unemployment Tax (FUTA)		0.80%	\$ 7,000	19	224	224	224
State Unemployment Tax (SUTA)		2.70%	\$ 7,000	63	756	756	756
Employee Pension Programs		4.00%		2,173	26,080	26,080	26,080
Worker's Compensation		0.00%		-	-	-	-
Employee Health Insurance		15.00%		8,150	97,801	100,735	103,757
Other Employee Benefit Programs		2.00%		1,087	13,040	13,431	13,834
Total Payroll Taxes and Benefits				15,648	187,780	192,602	197,568
Total Salaries and Related Expenses				69,982	839,788	864,170	889,283

Sabine Storage & Operations, Inc.
Fixed Operating Expenses

Fixed Operating Expenses	Monthly	Jun 2022 / May 2023 Year One	Jun 2023 / May 2024 Year Two	Jun 2024 / May 2025 Year Three	Notes
Percent Change			3.00%	3.00%	
Expenses					
Advertising		-	-	-	
CPA Services	600	7,200	7,416	7,638	
Bank & Merchant Fees	50	600	618	637	
Contract Labor	400	4,800	4,944	5,092	
Conferences & Seminars	1,200	14,400	14,832	15,277	
State Licenses	375	4,500	4,635	4,774	
Dues and Subscriptions	-	-	-	-	
Miscellaneous	750	9,000	9,270	9,548	
Insurance (Liability and Property)	3,050	36,600	37,698	38,829	
Licenses/Fees/Permits		-	-	-	
Legal and Professional Fees	2,500	30,000	30,900	31,827	
Office Expenses & Supplies	500	6,000	6,180	6,365	
IT support	2,500	30,000	30,900	31,827	
Rent Office Space	1,600	19,200	19,776	20,369	
Software leases	800	9,600	9,888	10,185	
Sales & Marketing	1,000	12,000	12,360	12,731	
Taxes-Other	-	-	-	-	
Telephone and Communications	760	9,120	9,394	9,675	
		-	-	-	
Subchapter 5 fees	700	8,400	8,652	8,912	
Total Expenses	16,785	201,420	207,463	213,686	
Other Expenses					
Depreciation	-	-	-	-	
Interest					
Commercial Loan	-	-	-	-	
Commercial Mortgage	-	-	-	-	
Line of Credit	-	-	-	-	
Credit Card Debt	-	-	-	-	
Vehicle Loans	-	-	-	-	
Other Bank Debt	-	-	-	-	
Total Other Expenses	-	-	-	-	
Total Fixed Operating Expenses	16,785	201,420	207,463	213,686	

Sabine Storage & Operations, Inc.
Projected Sales Forecast

Products and Services	Assumptions	%	2022					2023					Totals		
			Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar		Apr	May
Braskem Contract															
	\$ -	100.00%													
	\$ -	0.00%													
	\$ -	0.00%													
Projected Billings															
Seasonality Factor			7.18%	8.21%	8.21%	7.69%	8.72%	8.72%	7.69%	8.72%	8.72%	8.72%	8.72%	8.72%	100.00%
Year One			70,000	80,000	80,000	75,000	85,000	85,000	75,000	85,000	85,000	85,000	85,000	85,000	975,000
Year Two Growth	5.00%		73,500	84,000	84,000	78,750	89,250	89,250	78,750	89,250	89,250	89,250	89,250	89,250	1,023,750
Year Three Growth	3.00%		75,705	86,520	86,520	81,113	91,928	91,928	81,113	91,928	91,928	91,928	91,928	91,928	1,054,463
Overhead Exp Allocation	0.00%														
Projected Revenue	\$ -														
Variable Costs	-														
Gross Margin	-														
Overhead Expenses	-														
Profit	-	0.00%													
Breakeven Sales Revenue	\$ -														
Breakeven Sales Units	-														
Miscellaneous Project Revenues															
	\$ -	100.00%													
	\$ -	0.00%													
	\$ -	0.00%													
Projected Billings															
Seasonality Factor			31.25%	6.25%	6.25%	6.25%	6.25%	6.25%	6.25%	6.25%	6.25%	6.25%	6.25%	6.25%	100.00%
Year One			30,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	96,000
Year Two Growth	5.00%		6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	75,600
Year Three Growth	5.00%		6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	79,380
Overhead Exp Allocation	0.00%														
Projected Revenue	\$ -														
Variable Costs	-														
Gross Margin	-														
Overhead Expenses	-														
Profit	-	0.00%													
Breakeven Sales Revenue	\$ -														
Breakeven Sales Units	-														

Sabine Storage & Operations, Inc.
Projected Sales Forecast - Page 2

Products and Services	Assumptions	%	2022					2023					Totals		
			Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar		Apr	May
SMRI Research Coordinator															
	\$ -	100.00%													
	\$ -	0.00%													
	\$ -	0.00%													
Projected Billings															
Seasonality Factor			0.00%	0.00%	0.00%	33.33%	0.00%	0.00%	33.33%	0.00%	0.00%	33.33%	0.00%	0.00%	100.00%
Year One			-	-	-	5,000	-	-	5,000	-	-	5,000	-	-	15,000
Year Two Growth	0.00%		-	-	-	5,000	-	-	5,000	-	-	5,000	-	-	15,000
Year Three Growth	0.00%		-	-	-	5,000	-	-	5,000	-	-	5,000	-	-	15,000
Overhead Exp Allocation															
Projected Billings	\$ -														
Variable Costs	-														
Gross Margin	-														
Overhead Expenses	-														
Profit	-	0.00%													
Breakeven Sales Revenue	\$ -														
Breakeven Sales Units	-														
Product/Service D															
	\$ -	100.00%													
	\$ -	0.00%													
	\$ -	0.00%													
Projected Billings															
Seasonality Factor			0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Year One			-	-	-	-	-	-	-	-	-	-	-	-	-
Year Two Growth			-	-	-	-	-	-	-	-	-	-	-	-	-
Year Three Growth			-	-	-	-	-	-	-	-	-	-	-	-	-
Overhead Exp Allocation															
Projected Revenue	\$ -														
Variable Costs	-														
Gross Margin	-														
Overhead Expenses	-														
Profit	-	0.00%													
Breakeven Sales Revenue	\$ -														
Breakeven Sales Units	-														

Sabine Storage & Operations, Inc.
Projected Income Statement - Year One

	2022						2023						
	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals
Income													
Braskem Contract	70,000	80,000	80,000	75,000	85,000	85,000	75,000	85,000	85,000	85,000	85,000	85,000	975,000
Miscellaneous Project Revenues	30,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	96,000
SMRI Research Coordinator	-	-	-	5,000	-	-	5,000	-	-	5,000	-	-	15,000
Total Income	100,000	86,000	86,000	86,000	91,000	91,000	86,000	91,000	91,000	96,000	91,000	91,000	1,086,000
Cost of Sales													
Braskem Contract	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Project Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-
SMRI Research Coordinator	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cost of Sales	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Margin	100,000	86,000	86,000	86,000	91,000	91,000	86,000	91,000	91,000	96,000	91,000	91,000	1,086,000
Total Salary and Wages	69,982	69,982	69,982	69,982	69,982	69,982	69,982	69,982	69,982	69,982	69,982	69,982	839,788
Fixed Business Expenses													
Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
CPA Services	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Bank & Merchant Fees	50	50	50	50	50	50	50	50	50	50	50	50	600
Contract Labor	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Conferences & Seminars	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
State Licenses	375	375	375	375	375	375	375	375	375	375	375	375	4,500
Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Insurance (Liability and Property)	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	3,050	36,600
Licenses/Fees/Permits	-	-	-	-	-	-	-	-	-	-	-	-	-
Legal and Professional Fees	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Office Expenses & Supplies	500	500	500	500	500	500	500	500	500	500	500	500	6,000
IT support	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Rent Office Space	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	19,200
Software leases	800	800	800	800	800	800	800	800	800	800	800	800	9,600
Sales & Marketing	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Taxes-Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Telephone and Communications	760	760	760	760	760	760	760	760	760	760	760	760	9,120
0	-	-	-	-	-	-	-	-	-	-	-	-	-
Subchapter 5 fees	700	700	700	700	700	700	700	700	700	700	700	700	8,400
Total Fixed Business Expenses	16,785	16,785	16,785	16,785	16,785	16,785	16,785	16,785	16,785	16,785	16,785	16,785	201,420
Other Expenses													
Amortized Start-up Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest													
Commercial Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial Mortgage	-	-	-	-	-	-	-	-	-	-	-	-	-
Line of Credit	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit Card Debt	-	-	-	-	-	-	-	-	-	-	-	-	-
Vehicle Loans	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Bank Debt	-	-	-	-	-	-	-	-	-	-	-	-	-
Taxes	2,647	(153)	(153)	(153)	847	847	(153)	847	847	1,847	847	847	8,958
Total Other Expenses	2,647	(153)	(153)	(153)	847	847	(153)	847	847	1,847	847	847	8,958
Net Income	10,586	(614)	(614)	(614)	3,386	3,386	(614)	3,386	3,386	7,386	3,386	3,386	35,833

Sabine Storage & Operations, Inc.
Projected Income Statement - Year Two

	2023							2024							
	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals		
Income															
Braskem Contract	73,500	84,000	84,000	78,750	89,250	89,250	78,750	89,250	89,250	89,250	89,250	89,250	1,023,750		
Miscellaneous Project Revenues	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	75,600		
	-	-	-	5,000	-	-	5,000	-	-	5,000	-	-	15,000		
Total Income	79,800	90,300	90,300	90,050	95,550	95,550	90,050	95,550	95,550	100,550	95,550	95,550	1,114,350		
Cost of Sales															
Braskem Contract	-	-	-	-	-	-	-	-	-	-	-	-	-		
Miscellaneous Project Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-		
Total Cost of Sales	-	-	-	-	-	-	-	-	-	-	-	-	-		
Gross Margin	79,800	90,300	90,300	90,050	95,550	95,550	90,050	95,550	95,550	100,550	95,550	95,550	1,114,350		
Total Salary and Wages	72,014	72,014	72,014	72,014	72,014	72,014	72,014	72,014	72,014	72,014	72,014	72,014	864,170		
Fixed Business Expenses															
Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-		
CPA Services	618	618	618	618	618	618	618	618	618	618	618	618	7,416		
Bank & Merchant Fees	52	52	52	52	52	52	52	52	52	52	52	52	618		
Contract Labor	412	412	412	412	412	412	412	412	412	412	412	412	4,944		
Conferences & Seminars	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	14,832		
State Licenses	386	386	386	386	386	386	386	386	386	386	386	386	4,635		
Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-	-		
Miscellaneous	773	773	773	773	773	773	773	773	773	773	773	773	9,270		
Insurance (Liability and Property)	3,142	3,142	3,142	3,142	3,142	3,142	3,142	3,142	3,142	3,142	3,142	3,142	37,698		
Licenses/Fees/Permits	-	-	-	-	-	-	-	-	-	-	-	-	-		
Legal and Professional Fees	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	30,900		
Office Expenses & Supplies	515	515	515	515	515	515	515	515	515	515	515	515	6,180		
IT support	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	2,575	30,900		
Rent Office Space	1,648	1,648	1,648	1,648	1,648	1,648	1,648	1,648	1,648	1,648	1,648	1,648	19,776		
Software leases	824	824	824	824	824	824	824	824	824	824	824	824	9,888		
Sales & Marketing	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	1,030	12,360		
Taxes-Other	-	-	-	-	-	-	-	-	-	-	-	-	-		
Telephone and Communications	783	783	783	783	783	783	783	783	783	783	783	783	9,394		
0	-	-	-	-	-	-	-	-	-	-	-	-	-		
Subchapter 5 fees	721	721	721	721	721	721	721	721	721	721	721	721	8,652		
Total Fixed Business Expenses	17,289	17,289	17,289	17,289	17,289	17,289	17,289	17,289	17,289	17,289	17,289	17,289	207,463		
Other Expenses															
Amortized Start-up Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-		
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-		
Interest															
Commercial Loan	-	-	-	-	-	-	-	-	-	-	-	-	-		
Commercial Mortgage	-	-	-	-	-	-	-	-	-	-	-	-	-		
Line of Credit	-	-	-	-	-	-	-	-	-	-	-	-	-		
Credit Card Debt	-	-	-	-	-	-	-	-	-	-	-	-	-		
Vehicle Loans	-	-	-	-	-	-	-	-	-	-	-	-	-		
Other Bank Debt	-	-	-	-	-	-	-	-	-	-	-	-	-		
Taxes	-	-	-	-	-	1,147	149	1,249	1,249	2,249	1,249	1,249	8,543		
Total Other Expenses	-	-	-	-	-	1,147	149	1,249	1,249	2,249	1,249	1,249	8,543		
Net Income	(9,503)	997	997	747	6,247	5,101	598	4,998	4,998	8,998	4,998	4,998	34,174		

Sabine Storage & Operations, Inc.
Projected Income Statement - Year Three

	2024						2025						
	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals
Income													
Braskem Contract	75,705	86,520	86,520	81,113	91,928	91,928	81,113	91,928	91,928	91,928	91,928	91,928	1,054,463
Miscellaneous Project Revenues	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	6,615	79,380
	-	-	-	5,000	-	-	5,000	-	-	5,000	-	-	15,000
Total Income	82,320	93,135	93,135	92,728	98,543	98,543	92,728	98,543	98,543	103,543	98,543	98,543	1,148,843
Cost of Sales													
Braskem Contract	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Project Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cost of Sales	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Margin	82,320	93,135	93,135	92,728	98,543	98,543	92,728	98,543	98,543	103,543	98,543	98,543	1,148,843
Total Salary and Wages	74,107	74,107	74,107	74,107	74,107	74,107	74,107	74,107	74,107	74,107	74,107	74,107	889,283
Fixed Business Expenses													
Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
CPA Services	637	637	637	637	637	637	637	637	637	637	637	637	7,638
Bank & Merchant Fees	53	53	53	53	53	53	53	53	53	53	53	53	637
Contract Labor	424	424	424	424	424	424	424	424	424	424	424	424	5,092
Conferences & Seminars	1,273	1,273	1,273	1,273	1,273	1,273	1,273	1,273	1,273	1,273	1,273	1,273	15,277
State Licenses	398	398	398	398	398	398	398	398	398	398	398	398	4,774
Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous	796	796	796	796	796	796	796	796	796	796	796	796	9,548
Insurance (Liability and Property)	3,236	3,236	3,236	3,236	3,236	3,236	3,236	3,236	3,236	3,236	3,236	3,236	38,829
Licenses/Fees/Permits	-	-	-	-	-	-	-	-	-	-	-	-	-
Legal and Professional Fees	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	31,827
Office Expenses & Supplies	530	530	530	530	530	530	530	530	530	530	530	530	6,365
IT support	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652	31,827
Rent Office Space	1,697	1,697	1,697	1,697	1,697	1,697	1,697	1,697	1,697	1,697	1,697	1,697	20,369
Software leases	849	849	849	849	849	849	849	849	849	849	849	849	10,185
Sales & Marketing	1,061	1,061	1,061	1,061	1,061	1,061	1,061	1,061	1,061	1,061	1,061	1,061	12,731
Taxes-Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Telephone and Communications	806	806	806	806	806	806	806	806	806	806	806	806	9,675
0	-	-	-	-	-	-	-	-	-	-	-	-	-
Subchapter 5 fees	743	743	743	743	743	743	743	743	743	743	743	743	8,912
Total Fixed Business Expenses	17,807	17,807	17,807	17,807	17,807	17,807	17,807	17,807	17,807	17,807	17,807	17,807	213,686
Other Expenses													
Amortized Start-up Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Commercial Mortgage	-	-	-	-	-	-	-	-	-	-	-	-	-
Line of Credit	-	-	-	-	-	-	-	-	-	-	-	-	-
Credit Card Debt	-	-	-	-	-	-	-	-	-	-	-	-	-
Vehicle Loans	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Bank Debt	-	-	-	-	-	-	-	-	-	-	-	-	-
Taxes	-	-	-	-	58	1,326	163	1,326	1,326	2,326	1,326	1,326	9,175
Total Other Expenses	-	-	-	-	58	1,326	163	1,326	1,326	2,326	1,326	1,326	9,175
Net Income	(9,594)	1,221	1,221	813	6,571	5,303	651	5,303	5,303	9,303	5,303	5,303	36,698

Sabine Storage & Operations, Inc.
Year End Summary

	Jun 2022 / May 2023	%	Jun 2023 / May 2024	%	Jun 2024 / May 2025	%
	Year One		Year Two		Year Three	
Income						
Braskem Contract	975,000		1,023,750		1,054,463	
Miscellaneous Project Revenues	96,000		75,600		79,380	
SMRI Research Coordinator	15,000		15,000		15,000	
	-		-		-	
Total Income	1,086,000	100.00%	1,114,350	100.00%	1,148,843	100.00%
Cost of Sales						
Braskem Contract	-		-		-	
Miscellaneous Project Revenues	-		-		-	
SMRI Research Coordinator	-		-		-	
	-		-		-	
Total Cost of Sales	-	0.00%	-	0.00%	-	0.00%
Gross Margin	1,086,000	100.00%	1,114,350	100.00%	1,148,843	100.00%
Total Salary and Wages	839,788	77.33%	864,170	77.55%	889,283	77.41%
Fixed Business Expenses						
Advertising	-		-		-	
CPA Services	7,200		7,416		7,638	
Bank & Merchant Fees	600		618		637	
Contract Labor	4,800		4,944		5,092	
Conferences & Seminars	14,400		14,832		15,277	
State Licenses	4,500		4,635		4,774	
Dues and Subscriptions	-		-		-	
Miscellaneous	9,000		9,270		9,548	
Insurance (Liability and Property)	36,600		37,698		38,829	
Licenses/Fees/Permits	-		-		-	
Legal and Professional Fees	30,000		30,900		31,827	
Office Expenses & Supplies	6,000		6,180		6,365	
IT support	30,000		30,900		31,827	
Rent Office Space	19,200		19,776		20,369	
Software leases	9,600		9,888		10,185	
Sales & Marketing	12,000		12,360		12,731	
Taxes-Other	-		-		-	
Telephone and Communications	9,120		9,394		9,675	
0	-		-		-	
Subchapter 5 fees	8,400		8,652		8,912	
Total Fixed Business Expenses	201,420	18.55%	207,463	18.62%	213,686	18.60%
Operating Income (before Other Expenses) [EBITDA]	44,792	4.12%	42,717	3.83%	45,873	3.99%
Other Expenses						
Amortized Start-up Expenses	-		-		-	
Depreciation	-		-		-	
Interest						
Commercial Loan	-		-		-	
Commercial Mortgage	-		-		-	
Line of Credit	-		-		-	
Credit Card Debt	-		-		-	
Vehicle Loans	-		-		-	
Other Bank Debt	-		-		-	
Taxes	8,958		8,543		9,175	
Total Other Expenses	8,958	0.82%	8,543	0.77%	9,175	0.80%
Net Income	35,833	3.30%	34,174	3.07%	36,698	3.19%